

**Invitation for Bids**  
Ukraine  
Ukraine District Heating Energy Efficiency Project (UDHEEP)

**Date:** February 17, 2022

**Loan No.:** TF-016327

**IFB No.:** UDHEEP-KHTM-IFB-34

**Contract Title:** Procurement of flow and pressure regulators in the City of Kharkiv  
**Reference No.** (as per Procurement Plan): UDHEEP-KHTM-ICB-34

1. This Invitation for Bids follows the General Procurement Notice (GPN) for this Project that appeared in UN Development Business issue of September 08, 2014.
2. Ukraine has received financing from the World Bank toward the cost of the District Heating Energy Efficiency Project (UDHEEP) and intends to apply part of the proceeds toward payments under the Contract No.UDHEEP-KHTM-ICB-34 for procurement flow and pressure regulators in the City of Kharkiv
3. Public Utility “Kharkivski teplovi merezhi” now invites sealed bids from eligible bidders for procurement of the following goods: valves flanged with electric drive, differential pressure regulators and pressure regulators with operating and maintenance manuals.

Delivery period is ninety (90) days.

4. Qualifications requirements for Bidders, including requirements on financial and technical capacities also on experience for manufacturers and non-manufactures are following:

**(a) If Bidder is Manufacturer:**

The Bidder shall furnish documentary evidence to demonstrate that it meets the following requirement(s):

(i) Financial Capability

- submission of audited balance sheets or if not required by the law of the Bidder’s country, other financial statements acceptable to the Purchaser, for the last three (3) financial years in the time frame from January 01, 2018 to December 31, 2021 or for the 2019, 2020 and 2021 financial years starting 1<sup>st</sup> of January, 2019 to demonstrate the current soundness of the Bidder’s financial position;

- minimum average annual turnover of USD 236 000,00 (two hundred thirty-six thousand US dollars and 00 cents) calculated as total certified payments received for contracts in progress or completed, within the last three (3) financial years in the time frame from January 01, 2018 to December 31, 2021 or for the 2019, 2020 and 2021 financial years starting January 1<sup>st</sup>, 2019;
- access to, or availability of, financial resources such as liquid assets, unencumbered real assets, lines of credit, and other financial means, other than any contractual advance payments to meet the following cash-flow requirement over 3 (three) months of USD 236 000,00 (two hundred thirty-six thousand US dollars and 00 cents). The Bidders shall also demonstrate, to the satisfaction of the Purchaser, that it has adequate sources of finance to meet the cash flow requirements on contracts currently in progress and for future contract commitments.

(ii) Experience and Technical Capacity

- at least five (5) years of manufacture and supply of similar goods, starting January 1<sup>st</sup>, 2017;
- availability of production capacities to manufacture and timely supply the Goods as required in the Bidding documents (monthly production capacity shall be confirmed by appropriate documental evidences and calculations);
- Bidder shall demonstrate that it has successfully completed at least 1 (one) contract with a value of at least USD 94 400,00 (ninety-four thousand four hundred US dollars and 00 cents) or at least 2 (two) contracts with a value of at least USD 47 200,00 (forty-seven thousand two hundred US dollars) which shall contain manufacturing and supplying of similar goods in the past 3 (three) years

**(b) If Bidder is not manufacturer:**

The Bidder shall furnish documentary evidence to demonstrate that it meets the following requirement(s):

(i) Financial Capability

- submission of audited balance sheets or if not required by the law of the bidder's country, other financial statements acceptable to the Purchaser, for the last three (3) financial years in the time frame from January 01, 2018 to December 31, 2021 or for the 2018, 2019 and 2020 financial years starting 1<sup>st</sup> of January, 2019 to demonstrate the current soundness of the bidder's financial position;

- minimum average annual turnover of USD 236 000,00 (two hundred thirty-six thousand US dollars and 00 cents) calculated as total certified payments received for contracts in progress or completed, within the last three (3) financial years in the time frame from January 01, 2018 to December 31, 2021 or for the 2019, 2020 and 2021 financial years starting January 1<sup>st</sup>, 2019;
- access to, or availability of, financial resources such as liquid assets, unencumbered real assets, lines of credit, and other financial means, other than any contractual advance payments to meet the following cash-flow requirement over 3 (three) months of USD 236 000,00 (two hundred thirty-six thousand US dollars and 00 cents). The Bidders shall also demonstrate, to the satisfaction of the Purchaser, that it has adequate sources of finance to meet the cash flow requirements on contracts currently in progress and for future contract commitments.

(ii) Experience and Technical Capacity

- if a Bidder is not a manufacturer, but is offering the Goods on behalf of the Manufacturer under Manufacturer's Authorization Form (Section IV, Bidding Forms), the Manufacturer shall demonstrate the above qualifications (i), (ii) and the Bidder shall demonstrate that it has successfully completed at least 1 (one) contract with a value of at least USD 94 400,00 (ninety-four thousand four hundred US dollars and 00 cents) or at least 2 (two) contracts with a value of at least USD 47 200,00 (forty-seven thousand two hundred US dollars) which shall contain manufacturing and supplying of similar goods in the past 3 (three) years

5. Bidding will be conducted through the International Competitive Bidding procedures as specified in the World Bank's Guidelines: Procurement of Goods, Works and Non-Consulting Services under IBRD Loans and IDA Credits & Grants by World Bank Borrowers dated January 2011 as revised through July 2014 Corrigenda ("Procurement Guidelines"), and is open to all eligible bidders as defined in the Procurement Guidelines. In addition, please refer to paragraphs 1.6 and 1.7 setting forth the World Bank's policy on conflict of interest.

6. Interested eligible bidders may obtain further information from Public Utility "Kharkivski teplovi merezhi", contact person Mr. Roman Zinchenko, Head of RPIU, e-mail: [zinchenko.r.e@hts.kh.ua](mailto:zinchenko.r.e@hts.kh.ua) and inspect the bidding document during office hours from 9:00 a.m. to 4:00 p.m. local time at the address (1) given below.

7. The complete set of bidding documents in English may be obtained without any fee in electronic form by interested eligible bidders upon submission of a written application via confirmed email or in the hardcopy to the address (1) below.

The complete set of bidding document will be sent to the e-mail indicated in the application.

8. Bids must be delivered/submitted to the address (2) given below before 11:00 a.m. local time March 29, 2022. Bidders shall have the option of submitting bids electronically. Late bids will be rejected.

9. The Bid opening session will be streamed online starting at Bid submission deadline time at the address (2) below on 12:00 a.m. local time of March 29, 2022.

10. All bids must be obligatory accompanied by the completed by the Bidder Bid-Securing Declaration in the form provided in the Bidding document. Absence of the Bid-Securing Declaration is subject to the Bid rejection.

11. Bidders submitting bids electronically shall follow the submission procedures provided by Bidding document.

12. The addresses referred to above are:

**Address (1):**

Public Utility “Kharkivski teplovi merezhi”

Attention: Mr. Roman Zinchenko, Head of Regional Project Implementation Unit

Address: 117-ch Plekhanivska Street, Floor 4, Office 50

City: Kharkiv

ZIP Code: 61037

Country: Ukraine

Tel.: +38 057 7585342

Fax: +38 057 7387120

E-mail: [zinchenko.r.e@hts.kh.ua](mailto:zinchenko.r.e@hts.kh.ua)

**Address (2):**

Public Utility “Kharkivski teplovi merezhi”

Address: 117-ch Plekhanivska Street, Floor 4, Office 47

City: Kharkiv

ZIP Code: 61037

Country: Ukraine