

**Invitation for Bids**  
Ukraine  
Ukraine District Heating Energy Efficiency Project (UDHEEP)

**Date:** February 28, 2020

**Loan No.:** 8387-UA

**IFB No.:** UDHEEP-KHTM-IFB-27

**Contract Title:** Procurement of Pre-Insulated Pipes with fittings (DH main networks) in the city of Kharkiv. Part 3

**Reference No.** (as per Procurement Plan): UDHEEP-KHTM-ICB-27

1. This Invitation for Bids follows the General Procurement Notice (GPN) for this Project that appeared in UN Development Business issue of September 8, 2014.

2. Ukraine has received financing from the World Bank toward the cost of the District Heating Energy Efficiency Project (UDHEEP) and intends to apply part of the proceeds toward payments under the contract UDHEEP-KHTM-ICB-27 for procurement of pre-insulated pipes with fittings for reconstruction of DH main networks in the city of Kharkiv.

3. Public Utility “Kharkivski teplovi merezhi” now invites sealed bids from eligible bidders for procurement of the following goods: pre-insulated steel pipes DN200-DN600, heat-shrink and metal end caps, kits for insulation of joints with operating and maintenance manuals.

Delivery period is one hundred twenty (120) days.

4. Qualifications requirements for Bidders, including requirements on financial and technical capacities also on experience for manufacturers and non-manufactures are following:

**(a) If Bidder is Manufacturer:**

The Bidder shall furnish documentary evidence to demonstrate that it meets the following requirement(s):

**(i) Financial Capability**

- Submission of audited balance sheets or if not required by the law of the Bidder’s country, other financial statements acceptable to the Purchaser, for the last three (3) financial years starting 1st of January, 2016 to demonstrate the current soundness of the Bidder’s financial position;
- minimum average annual turnover of USD 8 200 000 (eight million two hundred thousand US dollars) calculated as total certified payments received for contracts in progress or completed, within the last three (3) financial years starting January 1<sup>st</sup>, 2016;
- access to, or availability of, financial resources such as liquid assets, unencumbered real assets, lines of credit, and other financial means, other than any contractual advance payments to meet the following cash-flow requirement over 3 (three) months of USD 1 350 000 (one million three hundred fifty thousand US dollars). The Bidders shall also demonstrate, to the satisfaction of the Purchaser, that it has adequate sources of finance to

meet the cash flow requirements on contracts currently in progress and for future contract commitments.

(ii) Experience and Technical Capacity

- at least five (5) financial years of manufacture and supply of similar goods, starting January 1st, 2014;
- availability of production capacities to manufacture and timely supply the Goods as required in the Bidding documents;
- Bidder shall demonstrate that it has successfully completed at least 1 (one) contract with a value of at least USD 3 200 000 (three million two hundred thousand US dollars) or at least 2 (two) contracts with a value of at least 1 500 000 (one million five hundred thousand US dollars) each which contain manufacturing and supplying of pre-insulated pipes in the past 3 (three) years.

Similarity of goods will be defined as compliance with required by technical specification, characteristics and parameters of each good's items including dimensional characteristics specified in description of goods.

**(b) If Bidder is not manufacturer:**

The Bidder shall furnish documentary evidence to demonstrate that it meets the following requirement(s):

(i) Financial Capability

- submission of audited balance sheets or if not required by the law of the bidder's country, other financial statements acceptable to the Purchaser, for the last three (3) financial years starting 1st of January, 2016 to demonstrate the current soundness of the bidder's financial position;
- minimum average annual turnover of USD 8 200 000 (eight million two hundred thousand US dollars) calculated as total certified payments received for contracts in progress or completed, within the last three (3) financial years starting 1st of January, 2016;
- access to, or availability of, financial resources such as liquid assets, unencumbered real assets, lines of credit, and other financial means, other than any contractual advance payments to meet the following cash-flow requirement over 3 (three) months of USD 1 350 000 (one million three hundred fifty thousand US dollars). The Bidders shall also demonstrate, to the satisfaction of the Purchaser, that it has adequate sources of finance to meet the cash flow requirements on contracts currently in progress and for future contract commitments;

(ii) Experience and Technical Capacity

- if a Bidder is not a manufacturer, but is offering the Goods on behalf of the Manufacturer under Manufacturer's Authorization Form (Section IV, Bidding Forms), the Manufacturer shall demonstrate the above qualifications (i), (ii) and the Bidder shall demonstrate that it has successfully completed at least 1 (one) contract with a value of at least 3 200 000 (three million two hundred thousand US dollars) or at least 2 (two) contracts with a value of at least 1 500 000 (one million five hundred thousand US dollars) each which contain supplying of pre-insulated pipes in the past 3 (three) years.

5. Bidding will be conducted through the International Competitive Bidding procedures as specified in the World Bank's Guidelines: Procurement of Goods, Works and Non-Consulting Services under IBRD Loans and IDA Credits & Grants by World Bank Borrowers dated

January 2011 as revised through July 2014 Corrigenda (“Procurement Guidelines”), and is open to all eligible bidders as defined in the Procurement Guidelines. In addition, please refer to paragraphs 1.6 and 1.7 setting forth the World Bank's policy on conflict of interest.

6. Interested eligible bidders may obtain further information from Public Utility “Kharkivski teplovi merezhi”, contact person Mr. Roman Zinchenko, Head of RPIU, e-mail: zinchenko.r.e@hts.kh.ua and inspect the bidding documents during office hours from 9:00 a.m. to 4:00 p.m. local time at the address (1) given below.

7. The complete set of bidding documents in English may be obtained without any fee in electronic form by interested eligible bidders upon submission of a written application via confirmed email or in the hardcopy to the address (1) below. The complete set of bidding documents will be sent to the e-mail indicated in the application.

8. Bids must be delivered to the address (2) given below before 11:00 a.m. local time April 14, 2020. Electronic bidding will not be permitted. Late bids will be rejected.

9. Bids will be publicly opened in the presence of the bidders’ designated representatives and anyone who choose to attend at the address (2) below on 11:00 a.m. local time of April 14, 2020.

10. All bids must be obligatory accompanied by the completed by the Bidder Bid-Securing Declaration in the form provided in the Bidding documents. Absence of the Bid-Securing Declaration is subject to the Bid rejection.

11. The addresses referred to above are:

**Address (1):**

Public Utility “Kharkivski teplovi merezhi”

Attention: Mr. Roman Zinchenko, Head of Regional Project Implementation Unit

Address: 117-ch Plekhanivska Street, Floor 4, Office 50

City: Kharkiv

ZIP Code: 61037

Country: Ukraine

Tel.: +38 057 7585342

Fax: +38 057 7387120

E-mail: zinchenko.r.e@hts.kh.ua

**Address (2):**

Public Utility “Kharkivski teplovi merezhi”

Address: 11 Mefodiivska Street, Floor 3, Office 303

City: Kharkiv

ZIP Code: 61037

Country: Ukraine